

Bob Johnson

Mobile:

Email:

PROFILE

A commercially focused, MBA qualified Chief Technical Officer with significant project and operational experience ranging over a number of high technology industries. As a senior executive with blue chip companies such as Company X, Company y and Company Z, has built a track record of success by leading effective and visionary strategic IT change programmes, and by recruiting and developing the high performance teams needed to deliver them.

KEY SKILLS

- Considerable management experience in high-pressure environments, across multiple countries, cultures and time zones.
- Experienced in defining /delivering IT strategies whilst prioritising tactical solutions as necessary, to provide maximum business and competitive advantage.
- Extensive troubleshooting experience gained whilst turning problem services into streamlined, integrated business solutions resulting in increased revenue / profitability.
- In depth knowledge of managing change across entire organizations through the use of influencing and communications skills.

CAREER REVIEW – HIGHLIGHTS

Chief Technical Officer (CTO), Onlinetravel Inc March 2006 – TO DATE
Board level position with the objective of ensuring optimal global IT solutions, in a dynamic ever changing business environment.

Provided guidance in relation to the technological and commercial impact of the following business projects:

- Sponsored new global architecture allowing a significant decrease in the number of disparate systems, improved downtime efficiency, and increased use of parallelism to boost production capacity.
- Sale of a non core but financially important division of the business and the subsequent technology & people splits including offshoring of key functions and a subsequent relocation of the organization.
- The amalgamation of two key online products (at a technological & commercial level) and the subsequent disposal of a third as a result of the improved profitability and functionality achieved.
- Renegotiated supplier contracts therefore reducing the IT cost base by over 13% (including C&W, Colt, Finsoft, Sun, HP, EMC, Cisco and Dell).
- Implemented Project Prioritisation across the group, ensuring that project justifications were produced and business benefits were achieved. This has enabled the group to benefit in terms of both competitive advantage and financial performance.

IT Director (EMEA), WebRecruit Ltd April 2004 – Feb 2006
The objective of this role was to take an existing IT function and turn it into a world leader. The business had undergone a period of rapid growth with revenues increasing by over 35% year on year. The IT department needed to support the rapidly expanding business.

Achievements:

- Produced, monitored and communicated the IT strategy, ensuring that the targets were met and all variations were monitored and managed accordingly.
- Managed a (successful) cross function restructure process including formal structural review, staff assessment, and recruitment / exit strategy.
- Improved operational control around new product releases by driving the implementation of a new release management process, an in-house systems test team, and improved testing tools leading to a reduction in the number of bugs entering production by 20%.

- Created a virtual support team, comprising of sysadmin, DBA, desktop, tester and a developer. This enabled increased efficiencies as the remaining staff were able to focus on project work.
- An automated IT fault monitoring system was introduced. Automation was a key driver within the Infrastructure team and coupled with standardization, produced significant cost benefits as well as rapid deployment.
- Implemented Project Prioritisation whereby every department head across the European business attended a bi-weekly meeting to jointly assess all new projects. As a result, projects are actively worked on in line with business needs.
- Advised the Board on all IT matters, including acquisition targets.

VP Connectivity & Security EMEA, MajorOil Corp July 2000 – Feb 2004
 Head hunted by the CTO, who needed an experienced IT Manager to improve IT efficiency whilst remaining within budget targets. Locally responsible for 21 people with dotted line responsibility to nearly 45 globally

Achievements:

- Established a 5-yr IT roadmap, including cost-justification for an annual 8m+ budget
- Developed and drove implementation of a system integration, server and data centre consolidation strategy. This strategy provided significant system efficiencies, improved IT productivity and laid the foundation for improved Disaster Recovery processes.
- Introduced server virtualisation, enabling CEO to meet his stock market commitment on carbon neutrality
- Operationally responsible for all aspects of both centralized and distributed networked Internet facing environments, across 11 sites globally. This included Ecommerce, VPN and Browsing infrastructures which passed over 120Gb of data daily.
- Responsible for the restructuring of the Technical Operations and Database Administration teams, with improvements made against agreed KPI's within a 6 month period rather than the 18 month timeline expected by Senior management.
- Responsible for all EMEA Third Party connections utilizing over 150 firewall pairs, including links some nearly 500 exchanges, third party vendors and remote applications. Manage the installation and configuring of a Dragon IDS system on a global basis across 12sites, replacing a number of Snort and Cisco systems. This project was in excess of 1million dollars and took 12months.

IT PROFESSIONAL SERVICES: MajorConsulting Co March 1996 to May 2000
 Responsible for the effective provision of professional services, working with major corporate clients

Achievements:

- Appointed to senior level role as Programme Manager, advising Fortune 500 companies on IT and technology
- Successfully created the financial model for a major 1bn+ IT outsourcing deal, including structuring KPI's & SLA's, and implementing tracking systems to monitor against these.
- Led rescue of a major 5m+ Year 2000 project for a UK national standards organisation, delivered on-time
- Conducted IT side due-diligence assessments on start-up businesses, advising on IT infrastructure and technology scalability of VC investments
- Designer and chief architect for a global data fault management implementation, including disaster recovery.

Early Career

Senior IT Consultant ABC Computer Sciences	1991 – 1995
Data Communications Analyst promoted to Technical Consultant	1989 – 1991

PROFESSIONAL QUALIFICATIONS

Education

Wharton
University of Chicago

Executive MBA
BSc Mathematics

Continuous Professional Development

Certified Internet Systems Security Professional (CISSP)

Netscreen Certified System Admin (NCSA)

Certified Cisco Network Associate (CCNA) & Professional (CCNP)

Security Professional (CCSP)

Sun Certified System Administrator (SCSA)

Oracle Certified Database Administrator (OCDA)

HP OpenView accredited consultant (NNM)